**NATIONAL SALES AWARDS 2025**

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| **NOMINEE & COMPANY INFORMATION****(All fields are Mandatory)** |
| 01. Name of the Nominee (Appear in the Certificate):

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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 |
| 02. Gender: Male Female |
| 02. Company:  |
| 03. Designation: |
| 04. Email:  |
| 05. Mobile Nb:

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 | 06. WhatsApp Nb:

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 |
| 07. Nominated for Category: (Please tick appropriate) (✓) |
| Fill Section **“A”** only | Fill Section **“B”** only |
| * Front Liner (FL)
 |  | * National Sales Manager (NSM)
* Sales Manager (SM)
 |  |
|  |
| * Sales Supervisors (SS)
 |  | * Regional Sales Manager (RSM)
* Assistant Sales Manager (ASM)
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|  |
| * Sales Executives (SE)
 |  | * Other Sales Support
 |  |
| * Non-Executive
 |  |
| * Territory Manager (TM)
 |  | * Executive
 |  |
| * Manager
 |  |
|  | * Assistant Manager
 |  |
| **COORDINATOR’S INFORMATION** |
| * Name:
 |
| * Email:
 |
| * Mobile:
 |
| **NATURE OF BUSINESS: (Please tick appropriate industry sector competing)** |
| **Alcohol & Tobacco**  |  | **Industrial, Manufacturing & Energy** |  |
| **Automotive**  |  | **Insurance – General**  |  |
| **Corporate Sales** |  | **Insurance – Life**  |  |
| **Consumer Durables** |  | **Healthcare** |  |
| **Agriculture** |  | **Shops & Showrooms (Chains & Standalone)**  |  |
| **Banking**  |  | **Media**  |  |
| **Financial Service Providers** |  | **Modern Trade** |  |
| **FMCG – Food**  |  | **Telecommunication**  |  |
| **FMCG – Beverages**  |  | **FMCG – Cosmetics & Others** |  |
| **Fashion & Clothing** |  | **Other Industries** **(Logistics, Quick Service Restaurants, Hospitality, IT & E Commerce, Real Estate & Constructions)** |  |

Entry Form

**Nominee Code: (Only for Office Use)**

**Section A**

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| **09. Preferred language for face judging:**  **English: Sinhala: Tamil:** |
| **10. Product/Service brands sold by the nominee:** |
|

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **FL** | **SE** | **SS** | **TM** | **Other Total** |
|  |  |  |  |  |

**11. No. of sales professionals reporting to the nominee:  (Under Each Level)** **\*Not applicable for Front Liners** |
| **12. Total value of business under the nominee’s control: Rs.** |
| **13. Geographical area or customer segment assigned to the nominee:**  |
| **14. Job functions – Please list the main job functions of the nominee**  |
| **a.**  |
| **b.**  |
| **c.**  |
| **15. Performance of the nominee for the calendar year ending 31st December, 2024 / 31st March, 2025** |
|  **Job function**  |  **% Achievement VS Target** |
|  **a) Sales volume** |  |
|  **b) Sales value**  |  |
| **16. Special achievements of the nominee during last year (Why do you classify this nominee as a top performer in your organization?** |
|  |
| **Declaration** |
|  **I certify that,** * **The information contained in this nomination form are true and accurate**
* **The nominee has been working in our organization for the entire period under review in the category in which he is nominated**
* **The organization will allow the nominee to participate in the interview process as well as the award ceremony**
 |
| **Name (Head of the Sales/HR/Marketing):**  |
| **Designation:**  |
| **Email Address:**  |
| **Signature with the Seal:** |

**Nominee Code: (Only for Office Use)**

**Section B**

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| **09. Preferred language for face judging:**  **English: Sinhala: Tamil:** |
| **10. Product/Service brands sold by the nominee:** |
| **11. No. of sales professionals reporting to the nominee: (Under Each Level)** |
| **12. (a) Total value of business under the nominee’s control: Rs.** |
|  **(b) Value of business under Nominee as % of Total company business Volume:**  |
| **13. Staff retention as % for period under review:** |
| **14. Other:** |
| **15. % of New Businesses for period under review:** |
| **16. Job functions – Please list the main job functions of the nominee**  |
| **a.**  |
| **b.**  |
| **c.**  |
| **17. Performance of the nominee for the calendar year ending 31st December, 2024 / 31st March, 2025** |
|  **Job function**  |  **% Achievement VS Target** |
|  **a) Sales volume** |  |
|  **b) Sales value**  |  |
| **18. Special achievements of the nominee during last year (Why do you classify this nominee as a top performer in your organization?** |
|  |
| **Declaration** |
|  **I certify that,** * **The information contained in this nomination form are true and accurate**
* **The nominee has been working in our organization for the entire period under review in the category in which he is nominated**
* **The organization will allow the nominee to participate in the interview process as well as the award ceremony**
 |
| **Name (Head of the Sales/HR/Marketing):** **(In the case of SM/NSM, CEO/MD Should authorize)** |
| **Designation:**  |
| **Email Address:**  |
| **Signature with the Seal:** |