**NATIONAL SALES AWARDS 2025**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **NOMINEE & COMPANY INFORMATION**  **(All fields are Mandatory)** | | | | | |
| 01. Name of the Nominee (Appear in the Certificate):   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | | | | | |
| 02. Gender: Male Female | | | | | |
| 02. Company: | | | | | |
| 03. Designation: | | | | | |
| 04. Email: | | | | | |
| 05. Mobile Nb:   |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  | | | | 06. WhatsApp Nb:   |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | |  |  |  |  |  |  |  |  |  |  | | | |
| 07. Nominated for Category: (Please tick appropriate) (✓) | | | | | |
| Fill Section **“A”** only | | | Fill Section **“B”** only | | |
| * Front Liner (FL) |  | | * National Sales Manager (NSM) * Sales Manager (SM) | |  |
|  |
| * Sales Supervisors (SS) |  | | * Regional Sales Manager (RSM) * Assistant Sales Manager (ASM) | |  |
|  |
| * Sales Executives (SE) |  | | * Other Sales Support | |  |
| * Non-Executive | |  |
| * Territory Manager (TM) |  | | * Executive | |  |
| * Manager | |  |
|  | | | * Assistant Manager | |  |
| **COORDINATOR’S INFORMATION** | | | | | |
| * Name: | | | | | |
| * Email: | | | | | |
| * Mobile: | | | | | |
| **NATURE OF BUSINESS: (Please tick appropriate industry sector competing)** | | | | | |
| **Alcohol & Tobacco** | |  | | **Industrial, Manufacturing & Energy** |  |
| **Automotive** | |  | | **Insurance – General** |  |
| **Corporate Sales** | |  | | **Insurance – Life** |  |
| **Consumer Durables** | |  | | **Healthcare** |  |
| **Agriculture** | |  | | **Shops & Showrooms (Chains & Standalone)** |  |
| **Banking** | |  | | **Media** |  |
| **Financial Service Providers** | |  | | **Modern Trade** |  |
| **FMCG – Food** | |  | | **Telecommunication** |  |
| **FMCG – Beverages** | |  | | **FMCG – Cosmetics & Others** |  |
| **Fashion & Clothing** | |  | | **Other Industries**  **(Logistics, Quick Service Restaurants, Hospitality, IT & E Commerce, Real Estate & Constructions)** |  |

Entry Form

**Nominee Code: (Only for Office Use)**

**Section A**

|  |  |
| --- | --- |
| **09. Preferred language for face judging:**  **English: Sinhala: Tamil:** | |
| **10. Product/Service brands sold by the nominee:** | |
| |  |  |  |  |  | | --- | --- | --- | --- | --- | | **FL** | **SE** | **SS** | **TM** | **Other Total** | |  |  |  |  |  |   **11. No. of sales professionals reporting to the nominee:   (Under Each Level)**  **\*Not applicable for Front Liners** | |
| **12. Total value of business under the nominee’s control: Rs.** | |
| **13. Geographical area or customer segment assigned to the nominee:** | |
| **14. Job functions – Please list the main job functions of the nominee** | |
| **a.** | |
| **b.** | |
| **c.** | |
| **15. Performance of the nominee for the calendar year ending 31st December, 2024 / 31st March, 2025** | |
| **Job function** | **% Achievement VS Target** |
| **a) Sales volume** |  |
| **b) Sales value** |  |
| **16. Special achievements of the nominee during last year (Why do you classify this nominee as a top performer in your organization?** | |
|  | |
| **Declaration** | |
| **I certify that,**   * **The information contained in this nomination form are true and accurate** * **The nominee has been working in our organization for the entire period under review in the category in which he is nominated** * **The organization will allow the nominee to participate in the interview process as well as the award ceremony** | |
| **Name (Head of the Sales/HR/Marketing):** | |
| **Designation:** | |
| **Email Address:** | |
| **Signature with the Seal:** | |

**Nominee Code: (Only for Office Use)**

**Section B**

|  |  |
| --- | --- |
| **09. Preferred language for face judging:**  **English: Sinhala: Tamil:** | |
| **10. Product/Service brands sold by the nominee:** | |
| **11. No. of sales professionals reporting to the nominee: (Under Each Level)** | |
| **12. (a) Total value of business under the nominee’s control: Rs.** | |
| **(b) Value of business under Nominee as % of Total company business Volume:** | |
| **13. Staff retention as % for period under review:** | |
| **14. Other:** | |
| **15. % of New Businesses for period under review:** | |
| **16. Job functions – Please list the main job functions of the nominee** | |
| **a.** | |
| **b.** | |
| **c.** | |
| **17. Performance of the nominee for the calendar year ending 31st December, 2024 / 31st March, 2025** | |
| **Job function** | **% Achievement VS Target** |
| **a) Sales volume** |  |
| **b) Sales value** |  |
| **18. Special achievements of the nominee during last year (Why do you classify this nominee as a top performer in your organization?** | |
|  | |
| **Declaration** | |
| **I certify that,**   * **The information contained in this nomination form are true and accurate** * **The nominee has been working in our organization for the entire period under review in the category in which he is nominated** * **The organization will allow the nominee to participate in the interview process as well as the award ceremony** | |
| **Name (Head of the Sales/HR/Marketing):**  **(In the case of SM/NSM, CEO/MD Should authorize)** | |
| **Designation:** | |
| **Email Address:** | |
| **Signature with the Seal:** | |